

# SOLAR BUYER'S GUIDE



**BOSTON SOLAR**  
Empowering Massachusetts



**PROUD PARTNER OF THE  
BOSTON RED SOX**

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BOSTON SOLAR

## HOW TO FIND THE RIGHT SOLAR INSTALLER

Choosing your installer is arguably the most important decision you'll make on your solar journey. Taking the time to find an installer that understands your needs will make the process much easier and ensure the greatest return on your investment. Before settling on an installer, you should:

- Research your prospective solar company
- Verify credentials, certifications, and licenses
- Read online reviews and case studies
- Research the solar products each company installs
- Ask for specific warranty information
- Make sure you understand your financing options

## STEPS TO GOING SOLAR

Boston Solar makes it easy to go solar and will walk you through the entire process, step by step.



1. We start with a no-cost consultation and estimate.
2. Once we understand your needs, our team will design a custom PV system.
3. Before installation begins, we'll pull any permits that are needed and apply for your Interconnection Service Agreement.
4. Our in-house team of experienced technicians will install your solar system.
5. Your system will be inspected and turned on, and we'll walk you through the monitoring process.
6. Refer friends and family to Boston Solar and earn up to \$525 per contact.
7. Sit back, relax, and watch as your electrical bills go down and your solar savings go up!



## WHAT TO CONSIDER BEFORE GOING SOLAR

Plan for your solar installation by considering the following before getting signing a contract:

### HOW MUCH ARE YOU SPENDING ON ELECTRICITY?

Collect your electric bills from the last year and review how much you are spending on electricity annually.

### CAN YOU REDUCE YOUR ENERGY CONSUMPTION FIRST?

By making energy-saving upgrades to your home before installing solar panels, you can lower your energy consumption and reduce the number of panels you'll need, making your system more affordable.

### DOES YOUR ROOF NEED TO BE REPLACED?

If your roof is in the last 5 to 10 years of its life, you may want to consider replacing it before having solar panels installed.

### IS YOUR ROOF HEAVILY SHADED?

Removing tree branches and other obstructions that are shading your roof will give your solar panels access to more sunlight, allowing them to generate more electricity.

### WHAT FINANCING AND INCENTIVE OPTIONS ARE AVAILABLE?

You do not necessarily have to pay for your entire solar installation upfront. Before you sign a contract, research your financing options and find out whether you qualify for solar incentives.

### THE SOONER YOU START, THE MORE YOU'LL SAVE!

While it's important to take your time planning for a solar installation, you don't want to wait too long. Once you've signed a contract, it will take about 90 to 120 days to design and install your solar system. The sooner you get the process started, the sooner you can start saving!

# SOLAR INSTALLATION TIMELINE

Every solar installation is different, but most follow a similar timeline.



## 1. MEETING WITH BOSTON SOLAR AND SIGNING A CONTRACT

Our process starts when we schedule a time for one of our in-house solar experts to consult with you to discuss the benefits of going solar, review your electric bills and how much you're spending on electricity, the optimal system options for your home, pricing, and financing options, and how much you can save with solar before you sign a contract.



## 2. DESIGN & ENGINEERING (30 – 45 DAYS)

One of our experienced solar technicians will fine-tune the details of your solar energy system design.



## 3. PERMITS & MATERIALS (30 – 40 DAYS)

Your dedicated Customer Experience Coordinator will pull all necessary permits for your solar installation.



## 4. SOLAR PANEL INSTALLATION (1 – 5 DAYS)

When your town approves the permits for your system, your coordinator will call to schedule your installation. The installation process itself usually takes only one to three days.



## 5. INSPECTIONS & COMMISSIONING (15 – 30 DAYS)

After installation, our team will conduct a quality control review and attend all inspections by your local building department. Your local utility will swap out your electrical meter and give permission to operate (PTO). Then, your coordinator will schedule a time to test and turn on your system.

ENJOY 25+ YEARS OF CLEAN, RENEWABLE ENERGY AND SOLAR SAVINGS!

## SOLAR INCENTIVES AND FINANCING OPTIONS

There are several incentive and financing options available to help make your solar installation more affordable. Boston Solar can help you find the right solar financing option for your needs and make sure you receive all of the solar incentives you're eligible for. With a solar loan, you can own solar for \$0 down and be cash positive while making fixed monthly payments. You can also reduce the cost of your solar installation with solar incentives, such as:

- Federal Investment Tax Credit (ITC)
- Solar Massachusetts Renewable Target (SMART) Program
- Net metering
- ConnectedSolutions
- Massachusetts property and sales tax exemptions

## PRODUCTION GUARANTEE AND WARRANTIES

Boston Solar offers a strong warranty and production guarantee to protect your investment and ensure decades of solar savings.

### 10-YEAR PRODUCTION GUARANTEE

Our Production Guarantee guarantees energy production of at least 90% over the first ten years that your system runs—or we'll pay the difference.

### 25-YEAR WARRANTY

For additional peace of mind, we only work with industry-leading products and manufacturers that provide a 25-year warranty on their products.

## WHY BOSTON SOLAR?

With more than 4,500 solar installations, Boston Solar is the #1 residential solar contractor based in Massachusetts. We are proud to power Massachusetts, a state that continues to lead the nation in solar installations. We provide superior products, exceptional customer service, and the highest quality workmanship.

**Ready to go solar? Get a free solar quote from Boston Solar!**  
**Call 617-712-0245**